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Note to users: The NCS (National Compensation Survey) is a BLS establishment survey of employee salaries, wages, and benefits. The survey is designed to produce data at local levels, within broad regions, and nationwide. The NCS will replace 3 existing BLS surveys: Employment Cost Index (ECI), Occupational Compensation Survey Program (OCSP), and Employee Benefits Survey (EBS).

The chief reasons for developing the NCS are: 1) Expand existing compensation programs by covering more occupations, by publishing more local data, and by representing all workers; 2) Eliminate duplicate data collection and processing requirements; 3) Reduce respondent burden; 4) Develop more efficient and streamlined collection and processing techniques; 5) Improve the quality of published data; 6) Produce a variety of local and national data; and 7) Address budget constraints.

The Bureau of Labor Statistics' Office of Compensation Levels and Trends (OCLT) is redesigning its compensation statistics to reflect the workplace of the 21st century. This initiative is named the National Compensation Survey (NCS); formerly, it was called COMP2000. Under the COMP2000 banner, BLS conducted six test surveys using new concepts and procedures for selecting occupations and determining the level of duties and responsibilities of those occupations.

The NCS will cover civilian workers in private industry establishments and State and local governments. It excludes private households, the Federal government, and agriculture. BLS began collecting the wage portion of the NCS starting in the fall of 1996 at which time the OCSP survey was discontinued.

Ready Facts Catalog for the Richmond-Petersburg, VA National Compensation Survey:

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Table 1-1. Summary: Mean hourly earnings1 and weekly hours by selected characteristics, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003

		Total		Priv	ate industry	•	State and	d local gover	nment
Worker and establishment characteristics	Hourly e	arnings	Mean	Hourly e	arnings	Mean	Hourly e	arnings	Mean
worker and establishment characteristics	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>
Total	\$18.15	3.3	37.0	\$17.85	3.6	36.5	\$18.94	7.4	38.4
Worker characteristics: <sup>4</sup>									
White-collar occupations <sup>5</sup> Professional specialty and technical	21.27 26.33 30.20 16.62 13.55 15.29 18.90 15.22 15.07 10.99 10.31 19.01 10.41	4.0 3.5 4.2 18.7 2.8 3.2 4.4 5.9 4.0 6.3 6.4 3.5 10.8	37.5 37.8 39.7 33.6 37.6 38.0 39.9 39.6 37.0 35.3 34.0 39.8 22.7	21.69 28.72 30.78 16.62 13.86 15.09 18.82 15.22 15.29 10.87 8.55 19.04 8.92	4.7 4.7 4.7 18.7 4.0 3.2 4.9 5.9 4.2 6.7 4.9 3.4 4.2	37.1 37.3 39.7 33.6 37.4 38.0 39.9 39.6 37.8 35.1 32.0 39.9 22.3	20.43 24.19 26.42 - 12.90 17.36 19.27 - 12.98 13.16 13.74 18.94 18.87	7.7 5.9 5.6 - 2.8 11.7 10.7 - 2.6 13.2 9.9 8.5 20.8	38.2 38.2 39.6 - 38.1 38.0 39.9 - 30.7 38.4 39.0 39.5 25.2
Nonunion  Time Incentive  Establishment characteristics:	18.09 18.03 30.93	3.5 3.3 10.0	36.9 37.0 40.0	17.73 17.68 30.93	3.8 3.5 10.0	36.3 36.5 40.0	18.94 18.94 –	7.4 7.4 –	38.4 38.4 -
Goods producing Service producing	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	20.48 16.95	5.8 4.2	39.5 35.6	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )
50-99 workers <sup>7</sup>	17.12 16.31 19.84	6.1 6.3 5.8	34.8 36.7 38.2	17.03 16.24 20.90	6.4 6.5 8.8	34.7 36.7 37.8	19.79 18.51 18.94	5.5 8.6 7.8	36.9 36.6 38.5

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

The relative standard error (RSE) is the standard error expressed as a percent of

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production

NOTE: Dashes indicate that no data were reported or that data did not meet publication

the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Mean weekly hours are the hours an employee is scheduled to work in a week,

<sup>&</sup>lt;sup>4</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

 <sup>5</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 6 Classification of establishments into goods-producing and service-producing

industries applies to private industry only.

The establishments classified with 50-99 workers may contain establishments with fewer than 50 due to staff reductions between survey sampling and collection.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003

	To	otal	Private	industry		and local rnment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
II	\$18.15	3.3	\$17.85	3.6	\$18.94	7.4
All excluding sales	18.26	3.4	17.97	3.7	18.94	7.4
White collar	21.27	4.0	21.69	4.7	20.43	7.7
White collar excluding sales	21.84	3.9	22.70	4.4	20.43	7.7
Professional specialty and technical	26.33	3.5	28.72	4.7	24.19	5.9
Professional specialty	27.78	2.8	30.99	4.3	25.20	3.8
Engineers, architects, and surveyors	29.61	13.6	35.75	10.3	_	_
Electrical and electronic engineers	39.51	10.4	39.51	10.4	_	_
Mathematical and computer scientists	32.98	3.8	35.51	5.3	_	_
Computer systems analysts and scientists	32.91	3.9	35.42	5.4	_	_
Natural scientists	22.78	4.8	-		-	- 0.7
Health related	25.08 23.56	5.1 4.0	24.32 23.75	4.8 6.4	26.24	9.7
Registered nurses  Teachers, college and university	32.79	16.6	32.79	16.6	_	_
Teachers, except college and university	25.48	1.2	21.87	3.9	25.70	.9
Elementary school teachers	26.25	4.0	21.07	3.9	26.28	4.2
Secondary school teachers	24.31	.4	_		24.17	.3
Librarians, archivists, and curators	25.38	4.2	_	_	25.69	5.6
Librarians	25.38	4.2	_	_	25.69	5.6
Social scientists and urban planners	24.46	3.5	23.70	10.5	_	_
Social, recreation, and religious workers	16.97	6.2	_	_	17.45	11.5
Social workers	16.97	6.2	_	_	17.45	11.5
Lawyers and judges	_	-	-	_	_	-
Writers, authors, entertainers, athletes, and professionals, n.e.c.						
Technical	19.47	6.4	20.78	7.4	17.46	7.2
Licensed practical nurses	16.88	1.4	16.89	1.7	-	
Health technologists and technicians, n.e.c	15.31	18.3	14.61	20.5	-	_
Executive, administrative, and managerial	30.20	4.2	30.78	4.7	26.42	5.6
Executives, administrators, and managers	32.97	4.8	33.16	5.2	31.43	12.8
Administrators and officials, public administration	34.36	18.9	_	_	34.37	20.1
Financial managers	37.71	9.6	37.71	9.6	-	_
Managers, marketing, advertising, and public relations	30.82	13.5	30.82	13.5	_	_
Administrators, education and related fields	38.86	19.1	30.62	13.3	_	_
Managers and administrators, n.e.c.	29.88	7.6	30.22	7.6	_	_
Management related	26.80	8.0	27.67	9.1	22.38	4.6
Accountants and auditors	24.65	5.4	26.53	5.7	21.48	7.0
Other financial officers	26.21	9.6	_	_	_	_
Personnel, training, and labor relations						
specialists	35.80	21.5	36.15	21.6	_	-
Management related, n.e.c.	24.60	14.2	25.08	14.6	_	_
Sales	16.62	18.7	16.62	18.7	_	_
Supervisors, sales	26.29	18.4	26.29	18.4	_	_
Sales, other business services	17.21	21.5	17.21	21.5	_	_
Sales workers, other commodities	11.41	6.6	11.41	6.6	_	_
Cashiers	7.92	1.6	7.92	1.6	-	-
Administrative support, including clerical	13.55	2.8	13.86	4.0	12.90	2.8
Computer operators	18.33	4.2	_	_	_	-
Secretaries	14.59	2.7	14.62	4.6	14.56	2.8
Receptionists	12.34	7.8	12.34	7.8	_	-
Information clerks, n.e.c.	12.61	3.1	12.61	3.1	_	-
Order clerks	17.31	12.4	17.31	12.4	_	-
Library clerks	10.52	11.5	_	-	_	_
Records clerks, n.e.c  Bookkeepers, accounting and auditing clerks	10.52 13.96	11.9 4.1	- 13.22	4.0	_	_
Dispatchers	15.96	17.7	- 13.22	-	_	-
Traffic, shipping and receiving clerks	11.58	15.1	11.58	15.1	-	_
Insurance adjusters, examiners, and investigators	16.17	12.2	16.17	12.2	_	_
		1			_	_
Investigators and adjusters, except insurance	13.47	3.4	13.21	2.9	-	_

Table 2-1. Mean hourly earnings, all workers: Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003 — Continued

	To	otal	Private	industry		and local rnment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
White collar -Continued						
Administrative support, including clerical -Continued						
Bill and account collectors	\$14.43	4.4	\$14.43	4.4	_	_
General office clerks	12.02	7.0	13.17	13.1	\$11.06	3.0
Teachers' aides	11.91	8.8	_	_	11.93	9.0
Administrative support, n.e.c	13.18	3.0	13.59	4.2	12.35	5.3
Blue collar	15.29	3.2	15.09	3.2	17.36	11.7
Precision production, craft, and repair	18.90	4.4	18.82	4.9	19.27	10.7
Supervisors, mechanics and repair	26.67	3.5	26.16	8.0	-	- 10.7
Industrial machinery repairers	23.66	14.2	23.77	14.4	_	_
Mechanics and repairers, n.e.c.	19.31	5.6	_	-	_	_
Supervisors, construction trades, n.e.c	16.70	11.8	_	_	_	_
Supervisors, production	23.71	5.8	23.71	5.8	-	-
Machine operators, assemblers, and inspectors	15.22	5.9	15.22	5.9	_	_
Slicing and cutting machine operators	14.14	10.9	14.14	10.9	_	_
Miscellaneous machine operators, n.e.c.	19.99	8.2	19.99	8.2	_	_
Assemblers	12.07	.9	12.07	.9	-	-
Transportation and material moving	15.07	4.0	15.29	4.2	12.98	2.6
Truck drivers	15.25	7.2	15.57	8.2	-	_
Bus drivers	13.78	4.2	_	_	_	_
Industrial truck and tractor equipment operators	14.78	2.1	14.78	2.1	-	_
Handlers, equipment cleaners, helpers, and laborers Supervisors, handlers, equipment cleaners, and	10.99	6.3	10.87	6.7	13.16	13.2
laborers, n.e.c	19.11	10.7	_	_	_	_
Production helpers	14.82	16.5	14.82	16.5	_	_
Stock handlers and baggers	8.80	3.9	8.80	3.9	_	_
Freight, stock, and material handlers, n.e.c	12.53	3.7	12.53	3.7	_	_
Vehicle washers and equipment cleaners  Hand packers and packagers	10.95 9.89	15.5 5.4	10.95 9.89	15.5 5.4	_	_
rianu packers and packagers	3.03	3.4	9.09	3.4	_	_
Service	10.31	6.4	8.55	4.9	13.74	9.9
Protective service	13.85	18.4	_	_	17.86	10.7
Police and detectives, public service	18.70	.6			18.70	.6
Food service	7.68	11.5	7.34	12.0	_	_
Waiters, waitresses, and bartenders	5.64 5.65	17.5 21.7	5.64 5.65	17.5 21.7	_	_
Other food service	9.26	7.3	8.83	7.0	_	_
Cooks	10.48	10.9	10.51	11.5	_	_
Kitchen workers, food preparation	9.15	9.6	9.15	9.6	_	_
Food preparation, n.e.c.	7.93	7.5	7.57	9.0	_	_
Health service	9.22	6.0	9.09	6.9	_	_
Nursing aides, orderlies and attendants	9.19	6.4	9.05	7.4	_	
Cleaning and building service	9.38	2.3	9.29	2.3	9.51	5.0
Janitors and cleaners  Personal service	9.55 10.15	3.4 16.6	9.61	4.4	9.51	5.0
F EISONAL SELVICE	10.13	10.0	_	_	_	_

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
2 All workers include full-time and part-time workers.
3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

<sup>&</sup>lt;sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003

	To	otal	Private	industry	State and local government		
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent	
	\$19.01	3.5	\$19.04	3.4	\$18.94	8.5	
All excluding sales	18.98	3.6	18.99	3.6	18.94	8.5	
White collar	22.01	4.0	22.88	4.3	20.35	8.9	
White collar excluding sales	22.24	4.1	23.40	4.3	20.35	8.9	
Professional specialty and technical	26.38	3.5	28.93	4.7	24.03	6.6	
Professional specialty	27.90	2.9	31.28	4.2	25.10	4.1	
Engineers, architects, and surveyors	29.61	13.6	35.75	10.3	_	_	
Electrical and electronic engineers	39.51	10.4	39.51	10.4	_	_	
Mathematical and computer scientists	33.93	5.2	35.51	5.3	_	_	
Computer systems analysts and scientists	33.85	5.2	35.42	5.4	_	_	
Natural scientists	22.78	4.8	-		_	_	
Health related	23.75	3.9	23.48	6.7	24.12	2.5	
Registered nurses	23.45	4.6	23.54	7.9		2.5	
Teachers, college and university	-	T.0	20.04	- 1.5	_	_	
Teachers, except college and university	25.56	1.2	22.04	5.6	25.76	.9	
		1				I	
Elementary school teachers	26.31	4.1	_	_	26.28	4.2	
Secondary school teachers	24.31	.4	_	_	24.17	.3	
Librarians, archivists, and curators	25.38	4.2	_	_	25.69	5.6	
Librarians	25.38	4.2	_	-	25.69	5.6	
Social scientists and urban planners	24.52	3.3	_	-	_	_	
Social, recreation, and religious workers	17.07	4.0	_	_	18.50	2.7	
Social workers	17.07	4.0	_	_	18.50	2.7	
Lawyers and judges	_	_	_	_	_	_	
Writers, authors, entertainers, athletes, and							
professionals, n.e.c	_	_	_	_	_	_	
Technical	19.57	6.3	20.98	7.1	17.46	7.2	
Licensed practical nurses	16.91	1.4	16.93	1.7	_	_	
Health technologists and technicians, n.e.c	15.64	18.5	-	-	-	_	
Executive, administrative, and managerial	30.21	4.2	30.78	4.7	26.45	5.6	
Executives, administrators, and managers	32.98	4.8	33.16	5.2	31.53	12.6	
Administrators and officials, public administration	34.36	18.9	33.10	J.2	34.37	20.1	
		9.6	27.71	9.6	34.37	20.1	
Financial managers	37.71	9.6	37.71	9.0	_	_	
Managers, marketing, advertising, and public	20.02	10.5	20.02	105			
relations	30.82	13.5	30.82	13.5	_	_	
Administrators, education and related fields	38.86	19.1		7.0	_	_	
Managers and administrators, n.e.c.	29.88	7.6	30.22	7.6	_	_	
Management related	26.80	8.0	27.67	9.1	22.38	4.6	
Accountants and auditors	24.65	5.4	26.53	5.7	21.48	7.0	
Other financial officers	26.21	9.6	_	-	_	_	
Personnel, training, and labor relations							
specialists	35.80	21.5	36.15	21.6	_	_	
Management related, n.e.c.	24.60	14.2	25.08	14.6	-	_	
Sales	19.62	19.7	19.62	19.7	_	_	
Supervisors, sales	26.29	18.4	26.29	18.4	_	_	
Sales, other business services	17.21	21.5	17.21	21.5	_	_	
Sales workers, other commodities	12.16	5.5	12.16	5.5	-	_	
Administrative support, including clerical	13.95	2.6	14.39	3.7	13.10	2.8	
Computer operators	18.33	4.2	_		_	-	
Secretaries	14.66	2.8	14.66	4.9	14.67	2.9	
Receptionists	12.41	7.9	12.41	7.9		-	
Records clerks, n.e.c.	10.53	13.6			_	_	
Bookkeepers, accounting and auditing clerks	14.33	3.5	13.80	3.8	_	_	
Dispatchers	16.00	17.8	-	-	_	_	
Insurance adjusters, examiners, and	13.00	''					
investigators	16.17	12.2	16.17	12.2	_	l _	
Investigators and adjusters, except insurance	13.50	3.7	13.22	3.1	_	_	
Bill and account collectors	14.54	4.8		4.8	_	_	
			14.54		11.00	2.0	
General office clerks Teachers' aides	12.54	6.8	14.97	7.8	11.06	3.0	
reacriers alues	11.93	9.0 2.4	- 14.59	3.1	11.93	9.0	
Administrative support, n.e.c.	14.04				13.03		

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003 — Continued

	To	otal	Private	industry		nd local nment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
Blue collar	\$15.71	3.4	\$15.53	3.4	\$17.49	11.9
Province and advantage and advantage	40.00		40.04	4.0	40.07	40.7
Precision production, craft, and repair	19.06	4.4	19.01	4.9	19.27	10.7
Supervisors, mechanics and repairers	26.67 23.66	3.5 14.2	26.16 23.77	8.0 14.4	_	_
Industrial machinery repairers  Mechanics and repairers, n.e.c.	23.00 19.31	5.6	23.77	14.4	_	_
Supervisors, construction trades, n.e.c.	16.70	11.8	_	_	_	_
Supervisors, production	23.71	5.8	23.71	5.8	_	_
Capar risers, production	20	0.0		0.0		
Machine operators, assemblers, and inspectors	15.25	6.0	15.25	6.0	_	_
Slicing and cutting machine operators	14.14	10.9	14.14	10.9	_	_
Miscellaneous machine operators, n.e.c	19.99	8.2	19.99	8.2	_	_
Towns and attended on an about all or actions	45.00	4.0	45.44			
Transportation and material moving  Truck drivers	15.22 15.17	4.2 7.6	15.44 15.49	4.4 8.7	_	_
Industrial truck and tractor equipment operators	14.78	2.1	14.78	2.1	_	_
industrial truck and tractor equipment operators	14.70	2.1	14.70	2.1	_	_
Handlers, equipment cleaners, helpers, and laborers	11.62	7.9	11.51	8.4	13.31	13.9
Supervisors, handlers, equipment cleaners, and						
laborers, n.e.c.	19.11	10.7	_	_	_	_
Production helpers	14.82	16.5	14.82	16.5	_	_
Stock handlers and baggers	10.43	4.5	10.43	4.5	_	_
Freight, stock, and material handlers, n.e.c	12.51	3.1	12.51	3.1	_	_
Hand packers and packagers	10.49	11.4	10.49	11.4	_	_
Comitor	44.04	7.0	0.00		44.00	0.0
Service	11.24 14.06	7.2 17.9	9.26	6.3	14.02 17.91	9.6 10.4
Protective service  Police and detectives, public service	18.70	.6	_	_	18.70	.6
Food service	8.94	18.3	8.40	20.7	16.70	.0
Waiters, waitresses, and bartenders	6.37	32.3	6.37	32.3	_	
Other food service	10.86	8.1	10.34	6.8	_	
Kitchen workers, food preparation	10.10	8.9	10.10	8.9	_	_
Food preparation, n.e.c.	9.68	6.7	10.10		_	_
Health service	9.06	3.4	9.97	4.3	_	_
Nursing aides, orderlies and attendants	10.02	3.1	10.05	4.0	_	_
Cleaning and building service	9.39	2.7	9.34	2.9	9.48	5.6
Janitors and cleaners	9.59	3.8	9.73	4.5	9.48	5.6
Personal service	-	-	-	-	-	-

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. <sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 2-3. Mean hourly earnings,¹ part-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003

	Te	otal	Private	industry		ind local rnment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
All	\$10.41	10.8	\$8.92	4.2	\$18.87	20.8
All excluding sales	10.97	11.7	9.25	4.8	18.87	20.8
White collar	13.21	14.4	10.75	6.8	21.81	16.5
White collar excluding sales	15.94	14.0	13.06	7.8	21.81	16.5
Professional specialty and technical	25.56	9.0	24.22	5.9	26.33	15.6
Professional specialty	26.13	9.2	25.74	4.5	26.33	15.6
Mathematical and computer scientists	_	_	_	_	_	_
Health related	33.06	15.2	27.96	2.8	_	_
Registered nurses	24.51	2.3	24.84	2.3	_	_
Teachers, college and university	_	_	_	_	_	_
Teachers, except college and university	_	_	_	_	_	_
Social scientists and urban planners	_	_	_	_	_	_
Social, recreation, and religious workers	_	_	_	_	_	_
Technical	_	_	_	-	-	-
Executive, administrative, and managerial	_	_	_	_	_	_
Executives, administrators, and managers	-	_	_	_	_	_
0.1	7.57			0.0		
Sales	7.57	2.3	7.57	2.3	_	_
Cashiers	7.31	2.2	7.31	2.2	_	_
Administrative support, including clerical	9.70	4.5	9.97	4.8	7.93	10.9
Administrative support, n.e.c.	8.97	7.2	_	_	_	_
Blue collar	8.32	3.8	8.05	2.8	_	_
Precision production, craft, and repair	-	_	-	-	-	_
Machine operators, assemblers, and inspectors	-	_	_	_	_	_
Transportation and material moving	12.22	13.8	_	_	_	_
Handlers, equipment cleaners, helpers, and laborers	7.73	3.2	7.69	3.3	_	_
Stock handlers and baggers	6.95	.6	6.95	.6	_	_
Service	7.27	5.5	7.08	5.7	9.28	6.7
Protective service	7.21 -	5.5	7.00	3.7	3.20	0.7
Food service	6.47	8.6	6.44	8.6	I	
Waiters, waitresses, and bartenders	4.97	17.0	4.97	17.0		_
Waiters, waitlesses, and barteriders	4.89	23.0	4.89	23.0	_	_
Other food service	7.68	5.7	7.63	5.7	l	_
Kitchen workers, food preparation	7.00	4.8	7.90	4.8	_	_
Food preparation, n.e.c.	7.90	4.3	7.90	4.3	_	_
Health service			-	_	_	_
	7.97	10.5	7.83	10.6	_	_
Nursing aides, orderlies and attendants	7.86	10.4	7.72	10.3	_	_
Cleaning and building service  Personal service	-	_	_	_	_	_
Personal service	_	_	_	_	_	_

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. <sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003

		Total		Priv	ate industry	′		ate and local overnment	
Occupation <sup>3</sup>	Weekly 6	earnings		Weekly e	earnings		Weekly 6	earnings	
Cocapation	Mean	Relative error <sup>4</sup> (percent)	Mean weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean weekly hours <sup>5</sup>
I	\$757	3.4	39.8	\$761	3.3	39.9	\$749	8.5	39.5
All excluding sales	754	3.6	39.7	756	3.7	39.8	749	8.5	39.5
White collar	874	3.9	39.7	915	4.2	40.0	799	9.0	39.3
White collar excluding sales	880	4.1	39.6	930	4.3	39.7	799	9.0	39.3
Professional specialty and	4.045	0.5	00.0	4.440	4.5	00.7	0.40		00.5
technical Professional specialty	1,045 1,103	3.5 2.9	39.6 39.5	1,149 1,241	4.5 4.1	39.7 39.7	949 990	6.8 4.4	39.5 39.4
Engineers, architects, and	1,100	2.5	00.0	1,2-1	7.1	00.7	330	7.7	05.4
surveyors	1,182	13.5	39.9	1,425	10.2	39.9	_	_	-
Electrical and electronic	4.504	40.4	40.0	4 504	40.4	40.0			
engineers Mathematical and computer	1,581	10.4	40.0	1,581	10.4	40.0	_	_	-
scientists	1,350	4.8	39.8	1,410	4.8	39.7	_	_	_
Computer systems analysts				, -					
and scientists	1,347	4.8	39.8	1,407	4.8	39.7	_	_	-
Natural scientists Health related	910 939	4.8	40.0 39.5	- 923	6.2	- 39.3	_ 061	2.4	39.9
Registered nurses	939	3.6 4.4	39.5	923	7.8	39.3	961 –	2.4	39.9
Teachers, college and university	-	-	-	-	-	-	_	_	_
Teachers, except college and									
university	986	.7	38.6	878	5.4	39.8	992	.2	38.5
Elementary school teachers Secondary school teachers	1,024 965	3.8	38.9 39.7	_	_	_	1,021 959	3.9	38.9 39.7
Librarians, archivists, and	303	.0	33.1	_		_	333	.,	33.7
curators	980	4.3	38.6	_	_	-	990	5.7	38.5
Librarians	980	4.3	38.6	-	_	-	990	5.7	38.5
Social scientists and urban planners	980	3.3	40.0	_				_	
Social, recreation, and religious	900	3.3	40.0	_	_	_	_	_	_
workers	681	3.9	39.9	_	_	_	735	2.6	39.7
Social workers	681	3.9	39.9	_	-	-	735	2.6	39.7
Lawyers and judges	-	_	-	_	_	-	-	_	-
Writers, authors, entertainers, athletes, and professionals,									
n.e.c	_	_	_	_	_	_	_	_	_
Technical	780	6.3	39.8	835	7.2	39.8	697	7.1	39.9
Licensed practical nurses	667	.4	39.4	666	.5	39.3	_	_	-
Health technologists and	606	10.5	40.0						
technicians, n.e.c	626	18.5	40.0	_	_	_	_	_	_
Executive, administrative, and									
managerial	1,200	4.3	39.7	1,222	4.8	39.7	1,056	5.7	39.9
Executives, administrators, and	4.040	4.0	40.0	4 005		40.0	4 000	40.4	40.4
managers Administrators and officials,	1,319	4.9	40.0	1,325	5.3	40.0	1,263	12.4	40.1
public administration	1,368	18.5	39.8	_	_	_	1,368	19.7	39.8
Financial managers	1,509	9.4	40.0	1,509	9.4	40.0	_	_	-
Managers, marketing,									
advertising, and public relations	1,208	14.4	39.2	1,208	14.4	39.2	_	_	_
Administrators, education and	1,200	14.4	39.2	1,200	14.4	39.2	_	_	_
related fields	1,566	18.9	40.3	_	_	_	_	_	-
Managers and administrators,									
n.e.c.	1,200	7.6	40.2	1,214	7.6	40.2	-	-	
Management related  Accountants and auditors	1,057 984	7.7 5.5	39.4 39.9	1,089 1,059	8.7 5.7	39.4 39.9	891 858	4.6 7.0	39.8 39.9
Other financial officers	1,039	10.3	39.6	-	5.7	39.9	- 000	- 7.0	33.9
Personnel, training, and labor	,								
relations specialists	1,390	20.2	38.8	1,404	20.2	38.9	-	-	-
Management related, n.e.c	960	15.4	39.0	981	15.8	39.1	-	_	-
	816	22.3	41.6	816	22.3	41.6			1

Table 3-1. Mean weekly earnings, <sup>1</sup> full-time workers: <sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003 — Continued

		Total		Priv	rate industry	,		ite and local overnment	
Occupation <sup>3</sup>	Weekly 6	earnings	Mean	Weekly e	arnings	Mean	Weekly e	arnings	Mear
	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekl
White collar -Continued									
Sales -Continued									
Supervisors, sales	\$1,145	13.6	43.6	\$1,145	13.6	43.6	-	_	_
Sales, other business services	688	21.5	40.0	688	21.5	40.0	_	_	-
Sales workers, other commodities	481	5.5	39.6	481	5.5	39.6	_	_	_
	101	0.0	00.0	101	0.0	00.0			
Administrative support, including clerical	550	2.7	39.4	572	3.9	39.7	\$508	2.5	38.8
Computer operators	733	4.2	40.0	-	3.9	33.1	ψ <b>3</b> 00	2.5	30.0
Secretaries	733 583	2.7	39.8	- 585	4.7	39.9	- 581	2.9	39.6
Receptionists	563 497	7.9	40.0	365 497	7.9	39.9 40.0	301	2.9	39.1
							_	_	_
Records clerks, n.e.c.	420	13.4	39.9	_	_	-	_	_	_
Bookkeepers, accounting and	570	2.6	20.0	550	4.0	20.0			
auditing clerks	572	3.6	39.9	550	4.0	39.8	_	_	_
Dispatchers	679	23.8	42.4	_	_	-	_	_	_
Insurance adjusters,									
examiners, and	000	45.0		000	45.0				
investigators	630	15.3	38.9	630	15.3	38.9	_	_	_
Investigators and adjusters,				=00					
except insurance	535	3.6	39.6	523	2.9	39.6	_	_	-
Bill and account collectors	577	4.2	39.7	577	4.2	39.7	-		
General office clerks	490	7.1	39.1	598	7.8	40.0	426	2.6	38.
Teachers' aides	396	12.6	33.2				396	12.6	33.
Administrative support, n.e.c.	556	2.3	39.6	575	3.1	39.4	520	1.1	39.
Blue collar	627	3.5	39.9	621	3.4	40.0	687	13.6	39.3
Precision production, craft, and	760	1 4 4	40.0	760	4.0	40.0	760	10.7	20.6
repair Supervisors, mechanics and	762	4.4	40.0	760	4.8	40.0	769	10.7	39.9
repairers	1,084	4.5	40.6	1,090	10.3	41.7	_	_	_
Industrial machinery repairers	922	12.2	39.0	926	12.4	39.0	_	_	_
Mechanics and repairers, n.e.c	769	5.7	39.8	_	_	_	_	_	_
Supervisors, construction									
trades, n.e.c.	666	11.7	39.9	_	_	_	_	_	_
Supervisors, production	947	5.6	39.9	947	5.6	39.9	-	-	-
Machine operators, assemblers,									
and inspectors	604	5.9	39.6	604	5.9	39.6	_	_	_
Slicing and cutting machine									
operators	566	10.9	40.0	566	10.9	40.0	_	_	-
Miscellaneous machine									
operators, n.e.c	781	7.5	39.0	781	7.5	39.0	-	_	-
Transportation and material									
moving	613	5.1	40.3	630	4.9	40.8	_	_	_
Truck drivers	618	10.5	40.7	633	12.3	40.9	_	_	-
Industrial truck and tractor									
equipment operators	595	2.5	40.2	595	2.5	40.2	-	_	_
Handlers, equipment cleaners,									
helpers, and laborers	464	8.0	39.9	460	8.5	39.9	531	13.6	39.
Supervisors, handlers,									
equipment cleaners, and									
	004	440	14.0						
laborers, n.e.c.	801 575	14.2	41.9	- 575	16.5	200	_	_	_
Production helpers	575 417	16.5	38.8	575 417	16.5	38.8	_	_	_
Stock handlers and baggers	417	4.5	40.0	417	4.5	40.0	_	_	_
Frought stock and material		1	1		1	i		1	1
Freight, stock, and material handlers, n.e.c.	495	3.2	39.6	495	3.2	39.6			

Table 3-1. Mean weekly earnings,1 full-time workers:2 Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003 — Continued

		Total		Priv	ate industry	′		te and local overnment	l
Occupation <sup>3</sup>	Weekly e	arnings	Mean	Weekly e	arnings	Mean	Weekly e	arnings	Mean
·	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>
Blue collar -Continued									
Handlers, equipment cleaners, helpers, and laborers -Continued									
Hand packers and packagers	\$420	11.4	40.0	\$420	11.4	40.0	_	_	-
Service	451	7.5	40.1	368	6.2	39.8	\$570	10.4	40.7
Protective service Police and detectives, public	578	19.4	41.1	-	-	_	757	11.9	42.2
service	727	3.8	38.9	_	-	-	727	3.8	38.9
Food service	350	18.0	39.1	336	20.6	39.9	_	_	_
bartenders	255	32.3	40.0	255	32.3	40.0	_	_	-
Other food service Kitchen workers, food	418	7.7	38.5	412	6.7	39.9	_	_	_
preparation	398	10.0	39.4	398	10.0	39.4	_	-	-
Food preparation, n.e.c	339	8.2	35.0	-		_	_	-	-
Health service  Nursing aides, orderlies and	392	3.3	39.4	391	4.1	39.2	_	_	_
attendants	395	2.9	39.4	394	3.6	39.2			
Cleaning and building service	375	2.6	39.9	372	2.6	39.9	379	5.6	40.0
Janitors and cleaners Personal service	384 -	3.8	40.0	389 -	4.5 -	40.0	379 -	5.6 -	40.0

<sup>1</sup> Earnings are the straight-time weekly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the presidence full time employee. the minimum full-time schedule.  $$^3\,$  A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.  $^4$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.  $^5$  Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

Table 3-2. Mean annual earnings, <sup>1</sup> full-time workers: <sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003

Occupation <sup>3</sup>	Annual ea	arnings Relative	Mean	Annual ea	arnings		Annuala		
\dil	Mean	Relative				Moss	Annual ea	arnings	Maar
		error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean annua hours <sup>5</sup>
All excluding sales	\$38,691	3.4	2,035	\$39,456	3.3	2,072	\$36,938	8.5	1,950
7 th Oxoldding dalod	38,484	3.6	2,028	39,213	3.7	2,064	36,938	8.5	1,950
White collar	44,433	3.9	2,019	47,484	4.2	2,075	39,103	9.0	1,922
White collar excluding sales	44,615	4.1	2,006	48,248	4.3	2,062	39,103	9.0	1,922
Professional specialty and technical	52,052	3.5	1,973	59,417	4.5	2,054	45,758	6.8	1,904
Professional specialty	54,470	2.9	1,973	64,085	4.5	2,034	45,756	4.4	1,879
Engineers, architects, and	04.400	40.5	0.070	74.000	40.0	0.070			
surveyors Electrical and electronic	61,468	13.5	2,076	74,082	10.2	2,072	_	_	_
engineers	82,190	10.4	2,080	82,190	10.4	2,080	-	_	_
Mathematical and computer scientists	70,225	4.8	2,070	73,338	4.8	2,065	_	_	_
Computer systems analysts									
and scientists Natural scientists	70,067 47,327	4.8 4.8	2,070 2,078	73,146 –	4.8	2,065	-	_	-
Health related	48,098	3.6	2,076	48,009	6.2	2,045	- 48,214	2.4	1,999
Registered nurses	48,217	4.4	2,056	47,957	7.8	2,038		_	- 1
Teachers, college and university Teachers, except college and	-	_	-	-	_	-	-	_	_
university	41,050	.7	1,606	35,981	5.4	1,633	41,343	.2	1,605
Elementary school teachers	42,379	3.8	1,611	-	-	-	42,178	3.9	1,605
Secondary school teachers Librarians, archivists, and	40,208	.8	1,654	-	_	-	39,889	.7	1,651
curators	46,724	4.3	1,841	-	-	-	45,825	5.7	1,784
LibrariansSocial scientists and urban	46,724	4.3	1,841	-	_	-	45,825	5.7	1,784
planners	50,954	3.3	2,078	_	_	_	_	_	_
Social, recreation, and religious	25 207	2.0	2.074				20.400	2.6	2.005
workers Social workers	35,397 35,397	3.9 3.9	2,074 2,074	_	_	_	38,198 38,198	2.6 2.6	2,065
Lawyers and judges	_	-	_	-	-	-	-	-	_
Writers, authors, entertainers, athletes, and professionals,									
n.e.c	_	_	_	_	-	_	_	_	_
Technical	40,549	6.3	2,072	43,427	7.2	2,070	36,239	7.1	2,075
Licensed practical nurses  Health technologists and	34,674	.4	2,051	34,615	.5	2,045	_	_	_
technicians, n.e.c.	32,538	18.5	2,080	-	-	-	-	_	-
Executive, administrative, and									
managerial	62,420	4.3	2,066	63,557	4.8	2,065	54,908	5.7	2,076
Executives, administrators, and	00.570	4.0	0.070	00.040	5.0	0.070	05.005	40.4	0.000
managers Administrators and officials,	68,570	4.9	2,079	68,912	5.3	2,078	65,695	12.4	2,083
public administration	71,114	18.5	2,070	-	-	-	71,115	19.7	2,069
Financial managers  Managers, marketing,	78,483	9.4	2,081	78,483	9.4	2,081	-	_	-
advertising, and public									
relations	62,837	14.4	2,039	62,837	14.4	2,039	-	_	-
Administrators, education and related fields	81,442	18.9	2,096	_	_	_	_	_	_
Managers and administrators,									
n.e.c	62,398	7.6	2,088	63,112	7.6	2,089 2.047	_ 46 224	-	2.070
Management related  Accountants and auditors	54,969 51,175	7.7 5.5	2,051 2,076	56,638 55,074	8.7 5.7	2,047	46,334 44,591	4.6 7.0	2,070
Other financial officers	54,034	10.3	2,061	-	-	-	-	-	
Personnel, training, and labor	72 204	20.2	2.010	72 024	20.2	2 020			
relations specialists Management related, n.e.c	72,281 49,930	20.2 15.4	2,019 2,030	73,031 51,003	20.2 15.8	2,020 2,034	_	_	-
Sales	42,454	22.3	2,164	42,454	22.3	2,164			

Table 3-2. Mean annual earnings, <sup>1</sup> full-time workers: <sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003 — Continued

		Total		Priv	ate industry	,		te and local overnment	 
Occupation <sup>3</sup>	Annual e	arnings	Mean	Annual ea	arnings	Mean	Annual ea	arnings	Mean
	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	annua
White collar –Continued									
Sales -Continued									
Supervisors, sales	\$59,551	13.6	2,265	\$59,551	13.6	2,265	_	_	_
Sales, other business services	35,799	21.5	2,080	35,799	21.5	2,080	_	_	_
Sales workers, other	00,700	21.0	2,000	00,700	21.0	2,000			
commodities	25,031	5.5	2,058	25,031	5.5	2,058	-	-	-
Administrative compart including									
Administrative support, including clerical	28,117	2.7	2,016	29,742	3.9	2,066	\$25,216	2.5	1,92
Computer operators	38,130	4.2	2,010	23,142		2,000	Ψ25,210		1,32
Secretaries	30,199	2.7	2,060	30,399	4.7	2,074	30,007	2.9	2,04
Receptionists	25.673	7.9	2,068	25,673	7.9	2,068	50,007		2,04
Records clerks, n.e.c.	21,832	13.4	2,000	23,073	-	2,000	_	_	_
Bookkeepers, accounting and	21,032	13.4	2,072	_	_	_	_	_	_
auditing clerks	29,742	3.6	2,076	28,585	4.0	2,071			
Dispatchers	35,298	23.8	2,206	-	-	2,071	_	_	_
Insurance adjusters,									
examiners, and	22.725	15.0	2.024	22.725	45.0	2 004			
investigators	32,735	15.3	2,024	32,735	15.3	2,024	_	_	_
Investigators and adjusters,	07.044	0.0	0.000	07.044	0.0	0.050			
except insurance	27,811	3.6	2,060	27,211	2.9	2,058	_	_	-
Bill and account collectors	30,004	4.2	2,064	30,004	4.2	2,064	-	-	
General office clerks	24,769	7.1	1,975	31,111	7.8	2,078	21,215	2.6	1,91
Teachers' aides	15,568	12.6	1,305	-	-	- 0.054	15,568	12.6	1,30
Administrative support, n.e.c.	28,902	2.3	2,059	29,925	3.1	2,051	27,030	1.1	2,07
Blue collar	32,380	3.5	2,061	32,156	3.4	2,070	34,506	13.6	1,97
Precision production, craft, and	00.004		0.077	00.540	4.0	0.070	40.000	40.7	
repair	39,601	4.4	2,077	39,510	4.8	2,078	40,002	10.7	2,07
Supervisors, mechanics and	56,367	4.5	2 1 1 2	EC 66E	10.3	2 166			
repairers			2,113	56,665		2,166	_	_	_
Industrial machinery repairers Mechanics and repairers,	47,949	12.2	2,026	48,160	12.4	2,026	_	_	_
n.e.c	39,972	5.7	2,070	-	-	-	_	_	-
Supervisors, construction									
trades, n.e.c.	34,631	11.7	2,073				_	_	-
Supervisors, production	49,227	5.6	2,077	49,227	5.6	2,077	_	_	-
Machine operators, assemblers,									
and inspectors	31,396	5.9	2,058	31,396	5.9	2,058	_	_	_
Slicing and cutting machine	,		,	- ,		,			
operators	29,411	10.9	2,080	29,411	10.9	2,080	_	_	-
Miscellaneous machine									
operators, n.e.c	40,592	7.5	2,030	40,592	7.5	2,030	-	-	-
Transportation and material									
moving	31,164	5.1	2,048	32,734	4.9	2,120	_	_	_
Truck drivers	32,113	10.5	2,040	32,908	12.3	2,125	_		_
Industrial truck and tractor	02,110	10.0	2,117	32,300	12.0	2,120			
equipment operators	30,920	2.5	2,092	30,920	2.5	2,092	-	-	-
Handley and services									
Handlers, equipment cleaners,	00.700		0.040	20 500	0.5	0.40	07.500	40.0	2.07
helpers, and laborers	23,796	8.0	2,048	23,560	8.5	2,046	27,586	13.6	2,07
Supervisors, handlers,									
equipment cleaners, and									
laborers, n.e.c.	41,655	14.2	2,180	-	_	-	_	_	-
Production helpers	29,903	16.5	2,017	29,903	16.5	2,017	_	_	-
-	21,692	4.5	2,080	21,692	4.5	2,080	_	l –	l –
Stock handlers and baggers	21,092	10							
Stock handlers and baggers Freight, stock, and material	21,092	1.0	_,,,,,	_,,,,,		, i			

Table 3-2. Mean annual earnings,1 full-time workers:2 Selected occupations, private industry and State and local government, National Compensation Survey, Richmond-Petersburg, VA, September 2003 — Continued

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Annual earnings		Mean	Annual earnings		Mean	Annual earnings		
	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>
Blue collar -Continued									
Handlers, equipment cleaners, helpers, and laborers Continued									
Hand packers and packagers	\$21,814	11.4	2,080	\$21,814	11.4	2,080	-	_	_
Protective service	23,150 29,566	7.5 19.4	2,059 2,103	19,072 -	6.2	2,059 -	\$28,869 38,534	10.4 11.9	2,060 2,152
service	37,715 17,369	3.8 18.0	2,017 1,942	- 17,409	_ 20.6	_ 2,072	37,715 –	3.8	2,017
bartenders Other food service Kitchen workers, food	13,240 20,096	32.3 7.7	2,080 1,851	13,240 21,343	32.3 6.7	2,080 2,065	- -		
preparation	20,697	10.0	2,049	20,697	10.0	2,049	-	_	-
Food preparation, n.e.c  Health service  Nursing aides, orderlies and	14,700 20,388	8.2 3.3	1,518 2,046	_ 20,318	- 4.1	2,038	-	_	_
attendants	20,520 19,496 19,955	2.9 2.6 3.8	2,047 2,075 2,080	20,478 19,364 20,241	3.6 2.6 4.5	2,038 2,073 2,080	– 19,712 19,712	5.6 5.6	2,080 2,080

<sup>1</sup> Earnings are the straight-time annual wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the mission full time schedule. the minimum full-time schedule.  $$^3\,$  A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

<sup>5</sup> Mean annual hours are the hours an employee is scheduled to work in a year, avaluation of conditions.

exclusive of overtime.